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Dear James,

Welcome to our Autumn 2008 Newsletter

We are delighted to be sending you the Autumn edition of our newsletter. We hope you will find much of interest.

The evenings are drawing in and its only 14 weeks to Christmas!!! We are pleased to announce that our Christmas cards this year are in support of Breast Cancer Care. Being an all female office at BHI Financial Management Ltd its a charity close to our hearts. I'm sure everyone has been touched by friends or relatives suffering with this condition.

Breast Cancer Care offer fantastic support to patients and their families and with the help of much needed donations, they can continue to offer their support free of charge and continue with their research programmes. It is also Breast Cancer Awareness month in October and throughout the month, they are asking you to get *In the Pink* and raise much needed funds . Breast Cancer Care's official *In the Pink day* is Friday 24 October and everybody at BHI will be taking part in a *Pink Themed Day*.

STOP PRESS..... Latest News from The Financial Services Authority

The Financial Services Authority (FSA) has increased the compensation limit for bank deposits from £35,000 up to a total of £50,000 for each customer's claim. This increase applies from Tuesday 7 October 2008.

Customers with joint accounts will be eligible to claim up to £100,000

Hector Sants, FSA's chief executive officer, said:

"There has been extensive debate about the compensation levels. In the interests of providing clarity over the minimum level for the long term we have now decided to implement the move to a £50,000 limit from Tuesday 7th October 2008.

"This change ties in with the introduction of the Government's Banking Bill in Parliament which is due , and is also appropriate given the consolidation that has taken place in the banking sector.

"In addition, the Chancellor has made clear that the Authorities will do whatever is necessary to maintain financial stability and protect depositors."

The Government will shortly be introducing legislation to further enhance consumer confidence in the banking sector.

The FSA is also to consult on further reforms, including considering whether the compensation limit should be higher still; the speed with which the FSCS can pay compensation; and the rules surrounding whether deposits are covered on a legal entity, a 'brand' or an 'account' basis.

This will provide effective long-term compensation arrangements in which consumers can have confidence

Source FSA website , October 2008

This is an ever changing position and there is some confusion as to how and for what Banks/institutions this applies. If you are not sure of the protection you have specifically, regarding your deposits or investments, please feel free to call us

But there is a positive

..... it may not feel like it, but nevertheless there is a positive for those of you making regular payments into a plan. This could be a regular monthly pension contribution or monthly ISA saving or a monthly payment into a unit linked monthly endowment. Under the phenomenon of "pound cost averaging", over the medium to long term, as you are probably purchasing units at a lower price in your funds and therefore more of them, when the market does actually recover your plan value should benefit.

There is therefore a strong case if you can afford it in these "credit crunch times" and are eligible to do so, for starting regular payments or increasing what you are already paying.

Clearly this is all subject to your personal circumstances, and if you would like to discuss it further please gets in contact with us

Lucinda - L J Mortgage Solutions - Market Update

Where shall I start!!, The mortgage markets are changing on a daily basis, with Lenders changing their rates every fews days, in response to what's going on in the global markets. The next few months will definitely be interesting as we settle into a market place with fewer players as the merger of HBOS and Lloyds are one of many changes. Good advice is more important than ever, there are still good mortgage products out there but you need to research the whole of the marketplace to find them , and that's where I can help. Don't stick your head in the sand and stay on the standard variable rate or worry about your fixed rate coming to an end. Just give me a call and have a chat about it!. Here is an example of a really good mortgage product from the Bank of Ireland

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1st Start - help them stand on their on own two feet

1st Start is a unique joint mortgage which uses the income of a close relative to enhance your borrowing capacity, reducing the need to raise a large cash lump sum.

Its not just for 1st time buyers, it can provide a solution for many other types of borrowers , including those experiencing a lifestyle change. For example, after a divorce it can be hard for people to stay in their current home, or if their family grows they might need a bigger property. Without a large cash investment or high enough income, it can be hard for people to afford the property they need.

KEYFACTS ABOUT 1ST START

- **Joint mortgage between a buyer and a close relative. Both parties are jointly liable for the mortgage repayments and total loan**
- **Flexibility of property ownership (joint or sole title) We strongly recommend independent legal advice is taken on this product**
- **Available to £350,000 at 95% LTV. £500,000 at 90% LTV**

WARNING YOUR HOME MAYBE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE, LJ MORTGAGE SOLUTIONS IS AN APPOINTED REPRESENTATIVE OF BHI FINANCIAL MANGEMENT LTD

Source Bank of Ireland Literature, October 2008

I am offering a **FREE PRIZE DRAW** for Christmas. Each BHI Financial Management Ltd client that contacts me to arrange a mortgage review appointment or refers a friend or relative between the 1st October 2008 and the 11th December 2008, will be entered into the prize draw for a bottle of Bubbly, which should go down nicely with Christmas dinner!. The draw will take place at BHI on 12th December 2008 and the winner will be published on our website. I look forward to hearing from you.

I am also just about to take my Equity Release exams to be able to advise and sell Lifetime Mortgages, if you would like to know more please contact me.

Introducing Rebekah Lane to BHI Financial Management Ltd.....

We are pleased to announce Rebekah Lane has now joined us as an Administrator to assist in the day to day tasks of the business. From talking to clients on a regular basis when making appointments and taking messages to liaising with institutions on their behalf. Rebekah comes to us from working in the private and public sector for 15 years with extensive secretarial and administrative experience.

Rebekah has two young children and is currently aiming to run at least one half marathon next year thanks to joining the Chepstow Harriers in May.

One of Rebekah's roles is to offer at least one annual review to each of our active clients with their adviser. If you would like to arrange a review please contact Rebekah on becka.lane@bhi-limited.com

If you are still reading our newsletter..... some light relief

Factoids

- TYPEWRITER is the longest word using only one row of the keyboard
- The longest one-syllable word in the English language is "screched."
- No word in the English language rhymes with month, orange, silver, or purple.
- "Stewardesses" is the longest word that is typed with only the left hand.
- "Dreamt" is the only English word that ends in the letters "mt".
- There are more chickens than people in the world.
- There are only four words in the English language which end in "dous": tremendous, horrendous, stupendous, and hazardous
- The average person falls asleep in seven minutes.

And finally what you have always wanted to know.....

- It is possible to lead a cow upstairs but not downstairs.

BEST WISHES FROM ALL THE TEAM

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BHI FINANCIAL MANAGEMENT LTD